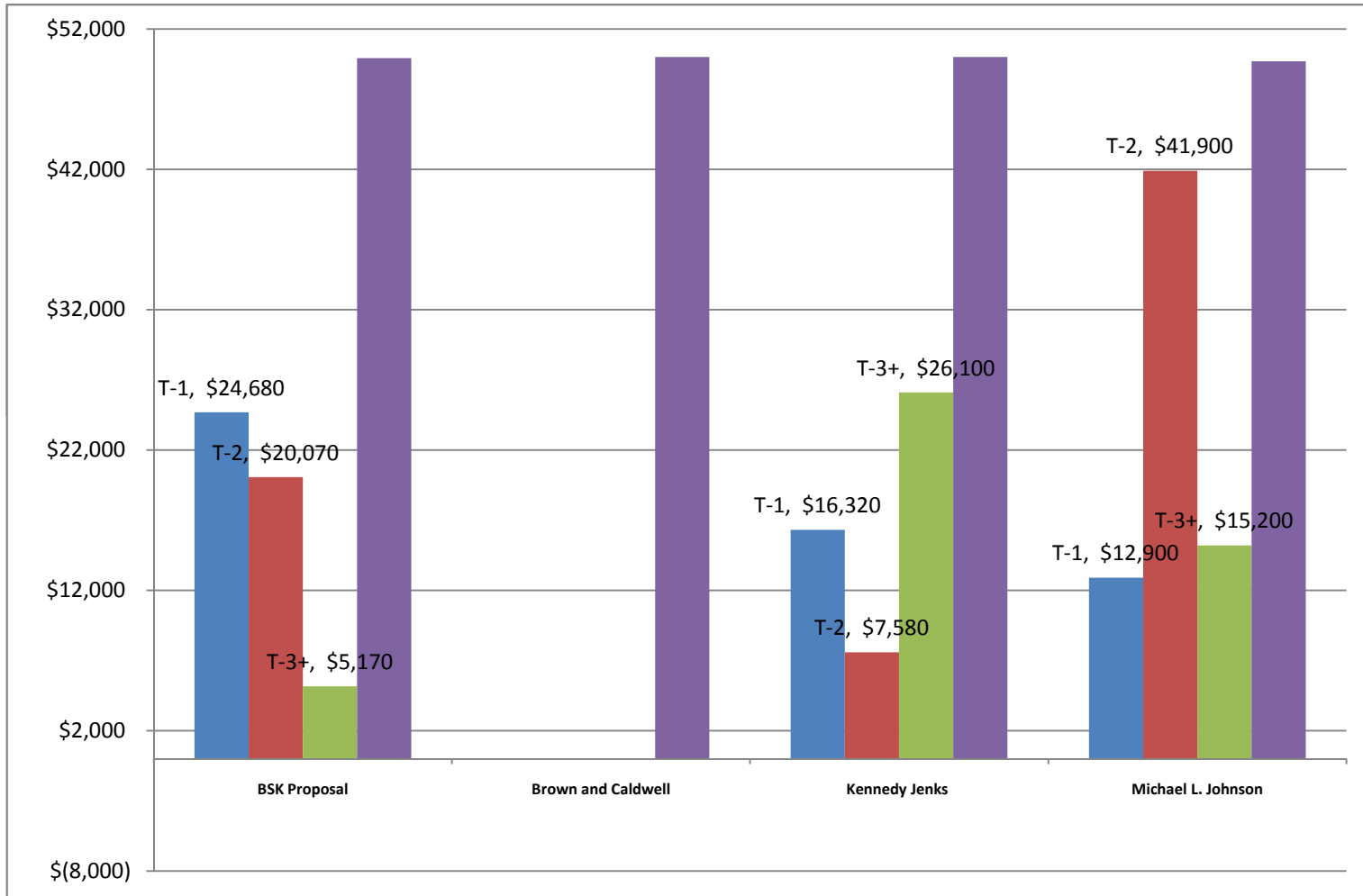


CVSC Proposal Review Worksheet

In the order received

#	Prime	T-1	T-2	T-3+	Cost	Subs	Contact
1	BSK Proposal	\$ 24,680	\$ 20,070	\$ 5,170	\$ 49,920	Geographic Infor Center and CSU F	Lynn Baumgras
2	Brown and Caldwell				\$ 50,000	None	Jeff Bold
3	Kennedy Jenks	\$ 16,320	\$ 7,580	\$ 26,100	\$ 50,000	None	Colleen Haraden
4	Michael L. Johnson	\$ 12,900	\$ 41,900	\$ 15,200	\$ 49,700	RCC Group	Melissa Turner



CVSC Proposal Review Worksheet

Links to Reviewer Pages

Rate each Area and Subarea on a scale of 1-10
Provide Comments in the Space below ranking

Prime	BSK Proposal	Brown and Caldwell	Kennedy Jenks	Michael L. Johnson
Technical/Scope Criteria				
1. Responsiveness to the RFP	8.33	8.17	9.00	8.00
Comments				
2. Project approach and technical understanding	8.33	9.17	8.50	8.83
Comments				
3. Completeness and implementability of project	7.67	9.17	8.83	8.00
Comments				
4. Consultant proposes to complete on schedule	9.33	8.83	9.50	9.67
Comments				
5. Experience and qualifications of the assigned individuals in preparing similar studies	8.33	9.17	9.17	8.83
Comments				
6. Experience and qualifications of the firm in	8.20	9.47	9.13	8.90
a. GIS Development	8.00	9.20	8.80	8.80
b. Stakeholder projects	7.80	9.60	9.40	9.40
c. Water quality Regulation	8.40	9.60	9.40	9.20
d. BUOS Requirements	8.20	9.60	9.20	9.00
e. Data Acquisition/Analysis	9.20	9.80	9.00	9.20
f. Regional/basin planning	8.20	9.60	9.20	7.80
g. Salts and nutrients	8.60	9.60	9.40	9.20
Comments				
7. Project management qualifications firm/staff	8.92	9.29	8.88	8.83
a. Stakeholder Committee Coordination	8.00	9.80	9.00	9.40
b. Demonstrated completion on schedule	9.20	9.40	9.00	9.60
c. Cost and schedule	8.00	8.40	8.40	8.20
d. Coordination and reporting	9.00	9.80	9.00	8.00
Comments				
Total	59.12	63.26	63.01	61.07
Average	8.45	9.04	9.00	8.72

Cost Criteria				
8. Clarity/completeness of cost breakdown explanation	8.67	8.83	8.83	9.33
Comments				
9. Appropriateness of proposed fee structure and anticipated value and quality of services received	8.17	9.17	8.33	8.50
Comments				
10. Total Cost vs value of products and services	7.50	8.83	8.17	8.83
Comments				
Total	24.33	26.83	25.33	26.67
Average	8.11	8.94	8.44	8.89

Total 83.45 90.09 88.34 87.73

Reviewer Summary

Score and Ranking

Shulman	89.00	96.50	98.50	87.50
	3	2	1	4
Holm	96.75	98.00	96.00	100.00
	3	2	4	1
Dorn/Mike	75.00	85.00	82.00	82.00
	4	1	2	3
Cozad	88.80	95.30	92.60	87.70
	3	1	2	4
Klassen				
Schnagl				
Quinn	79.40	95.20	68.90	94.70
	3	1	4	2
Westcot	71.75	70.55	92.05	74.5
	3.00	4.00	1.00	2.00
McGann				
Cost	49,920.00	50,000.00	50,000.00	49,700.00
Average Score High is better	83.45	90.09	88.34	87.73
Average Ranking Low is Better	3.17	1.83	2.33	2.67
Order Based on rankings	4	1	2	3

Interview Questions

CVSC Proposal Review Worksheet

REVIEWER_COZAD

Rate each Technical and Cost Area OR Subarea on a scale of 1-10 in the Blue spaces

Provide Comments in the Space below ranking the Ranking in the Peach Spaces

Prime	1	2	3	4
	BSK Proposal	Brown and Caldwell	Kennedy Jenks	Michael L. Johnson
Technical/Scope Criteria				
1. Responsiveness to the RFP	9	10	10	9
Comments	Geo Database	Geo Database and available	Geo Database and Arcview AIMS	Feedback the proposal ArcVIEW and not GDB
2. Project approach and technical understanding	9	10	9	9
Comments Layers, Objectives, WQC	Scioe Clear CWI Fresno Hosting ??	Good tech and understanding of what we need	Seemed to miss the layers in the RFP Data Requests take time	Good Exp and CEDEN Connection +ILRP
3. Completeness and implementability of project	7	10	9	9
Comments	Team for \$50K ?? Good members	Inhouse GIS, Already tested data and apps	In house good, peer Pannel?? Aims??	inhouse small group and KLM Files +
4. Consultant proposes to complete on schedule	10	9	10	10
Comments July 30	on time little detail	August 19 based on April 19		
5. Experience and qualifications of the assigned individuals in preparing similar studies	9	10	10	9
Comments		Listed QA and Quality review	Good Matrix of Experience and work	Good local Experience esp Delta and SJR
6. Experience and qualifications of the firm in	8.8	9.8	9.6	9.2
a. GIS Development	9	10	9	9
b. Stakeholder projects	8	10	9	9
c. Water quality Regulation	9	10	10	10
d. BUOS Requirements	7	9	10	9
e. Data Acquisition/Analysis	10	10	9	9
f. Regional/basin planning	10	10	8	7
g. Salts and nutrients	9	10	10	9
Comments	Any issues or experience with BSK??		Carlton issues??	Conflicts??
7. Project management qualifications firm/staff	9	9.5	9	8.5
a. Stakeholder Committee Coordination	8	10	8	8
b. Demonstrated completion on schedule	10	9	10	10
c. Cost and schedule	9	9	9	10
d. Coordination and reporting	9	10	9	6
Comments July 30	\$25/20/5 breakout	No Breakout	16/7/8/18 breakout	14/42/14 total \$\$70K????
Total	61.8	68.3	66.6	63.7
Average	8.828571429	9.757142857	9.514285714	9.1
Cost Criteria				
8. Clarity/completeness of cost breakdown explanation	10	9	10	7
Comments		No details by task	Boron for \$1000 extra++	Pg 27 unclear as to total costs
9. Appropriateness of proposed fee structure and anticipated value and quality of services received	8	8	8	9
Comments	average rate 130	average rate 150		
10. Total Cost vs value of products and services	9	10	8	8
Comments	No exceptions stated	Indemnification Exception to Contract	PM QA/QC high Indemnification Exception	No exception stated, risk small staff
Total	27	27	26	24
Average	9	9	8.666666667	8

Total

88.8

95. Page 3

92.6

87.7

CVSC Proposal Review Worksheet

REVIEWER: **NIGEL QUINN**

Rate each Technical and Cost Area OR Subarea on a scale of 1-10 in the Blue spaces

Provide Comments in the Space below ranking the Ranking in the Peach Spaces

Prime	1	2	3	4
Technical/Scope Criteria	BSK Proposal	Brown and Caldwell	Kennedy Jenks	Michael L. Johnson
1. Responsiveness to the RFP	8	9	7	9
Comments	Incomplete	Strong proposal	Not well focused	Well focused and direct
2. Project approach and technical understanding	8	10	7	10
Comments	Not strong technically	Value added - builds on current work	Poor technical description - poor explanation	Proposal suggests significant prior experience
3. Completeness and implementability of project	8	10	7	9
Comments	Liked web availability - not well thought-out	Well structured proposal	Unimpressive	Slim proposal but relevant
4. Consultant proposes to complete on schedule	7	10	7	10
Comments	Unconvincing	Convincing	Can't tell from proposal	Consultant identifies data sources in proposal
5. Experience and qualifications of the assigned individuals in preparing similar studies	8	10	7	9
Comments	Uneven expertise	Highly experienced in relevant areas	Strong but not in necessary areas	Most experienced and involved
6. Experience and qualifications of the firm in	7.4	9.2	6.4	9.2
a. GIS Development	7	9	6	8
b. Stakeholder projects	7	8	8	9
c. Water quality Regulation	8	9	7	10
d. BUOS Requirements	7	10	6	9
e. Data Acquisition/Analysis	7	9	6	10
f. Regional/basin planning	7	9	8	7
g. Salts and nutrients	8	9	7	9
Comments				
7. Project management qualifications firm/staff	9	9	6.5	9.5
a. Stakeholder Committee Coordination	7	9	7	10
b. Demonstrated completion on schedule	7	9	6	10
c. Cost and schedule	7	8	6	9
d. Coordination and reporting	8	10	7	9
Comments				
Total	55.4	67.2	47.9	65.7
Average	7.914285714	9.6	6.842857143	9.385714286
Cost Criteria				
8. Clarity/completeness of cost breakdown explanation	8	10	7	10
Comments				
9. Appropriateness of proposed fee structure and anticipated value and quality of services received	8	9	7	9
Comments				
10. Total Cost vs value of products and services	8	9	7	10
Comments				
Total	24	28	21	29
Average	8	9.333333333	7	9.666666667

CVSC Proposal Review Worksheet

REVIEWER **Mike Huot**

Rate each Technical and Cost Area OR Subarea on a scale of 1-10 in the Blue spaces

Provide Comments in the Space below ranking the Ranking in the Peach Spaces

Prime	1	2	3	4
Technical/Scope Criteria	BSK Proposal	Brown and Caldwell	Kennedy Jenks	Michael L. Johnson
1. Responsiveness to the RFP	7	10	8	5
Comments	Layout was a little hard to follow.		Deliverables were heavy on the general side - a little vague.	Little, if no, discussion on Task 4
2. Project approach and technical understanding	8	8	7	8
Comments				
3. Completeness and implementability of project	7	8	8	7
Comments				
4. Consultant proposes to complete on schedule	10	6	10	8
Comments		Task 1 and completion date for Task 3 are both about a month past the RFP schedule.		Task 1 is a bit late.
5. Experience and qualifications of the assigned individuals in preparing similar studies	9	9	9	9
Comments				
6. Experience and qualifications of the firm in	7	9	9	8
a. GIS Development				
b. Stakeholder projects				
c. Water quality Regulation				
d. BUOS Requirements				
e. Data Acquisition/Analysis				
f. Regional/basin planning				
g. Salts and nutrients				
Comments				
7. Project management qualifications firm/staff	9	9	9	9
a. Stakeholder Committee Coordination				
b. Demonstrated completion on schedule				
c. Cost and schedule				
d. Coordination and reporting				
Comments				
Total	57	59	60	54
Average	8.142857143	8.428571429	8.571428571	7.714285714
Cost Criteria				
8. Clarity/completeness of cost breakdown explanation	6	9	8	10
Comments	Lump sum, and broken into tasks 1-3			
9. Appropriateness of proposed fee structure and anticipated value and quality of services received	6	9	7	9
Comments	No description on fee breakdown for staff			Large number of hours and good breakdown of costs
10. Total Cost vs value of products and services	6	8	7	9
Comments			Expensive \$/hour average	
Total	18	26	22	28
Average	6	8.666666667	7.333333333	9.333333333

CVSC Proposal Review Worksheet

REVIEWER Lisa Holm

Rate each Technical and Cost Area OR Subarea on a scale of 1-10 in the Blue spaces

Provide Comments in the Space below ranking the Ranking in the Peach Spaces

Prime	1	2	3	4
	BSK Proposal	Brown and Caldwell	Kennedy Jenks	Michael L. Johnson
Technical/Scope Criteria				
1. Responsiveness to the RFP	9	9	9	10
Comments				
2. Project approach and technical understanding	9	10	9	10
Comments	not sure about remote hosting	I think.	not sure about proprietary viewer	
3. Completeness and implementability of project	10	10	10	10
Comments				
4. Consultant proposes to complete on schedule	10	10	10	10
Comments				
5. Experience and qualifications of the assigned individuals in preparing similar studies	10	10	10	10
Comments				
6. Experience and qualifications of the firm in	10	10	10	10
a. GIS Development	10	10	10	10
b. Stakeholder projects	9	10	10	10
c. Water quality Regulation	10	10	10	10
d. BUOS Requirements	10	10	10	10
e. Data Acquisition/Analysis	10	10	10	10
f. Regional/basin planning	9	10	10	9
g. Salts and nutrients	10	10	10	10
Comments				
7. Project management qualifications firm/staff	9.75	10	10	10
a. Stakeholder Committee Coordination	10	10	10	10
b. Demonstrated completion on schedule	10	10	10	10
c. Cost and schedule	9	10	10	10
d. Coordination and reporting	10	10	10	10
Comments				
Total	67.75	69	68	70
Average	9.678571429	9.857142857	9.714285714	10
Cost Criteria				
8. Clarity/completeness of cost breakdown explanation	10	10	10	10
Comments				
9. Appropriateness of proposed fee structure and anticipated value and quality of services received	10	10	9	10
Comments			seem a little top heavy for this type of project	
10. Total Cost vs value of products and services	9	9	9	10
Comments				have base maps, offer a lot of extras
Total	29	29	28	30
Average	9.666666667	9.666666667	9.333333333	10

CVSC Proposal Review Worksheet

REVIEWER

Rate each Technical and Cost Area OR Subarea on a scale of 1-10 in the Blue spaces

Provide Comments in the Space below ranking the Ranking in the Peach Spaces

Prime	1	2	3	4
Technical/Scope Criteria	BSK Proposal	Brown and Caldwell	Kennedy Jenks	Michael L. Johnson
1. Responsiveness to the RFP	9	9	10	8
Comments		Did not respond to time deadlines, although assumed the correct allotted 4 mos.		This proposal was short on specifics as to inputs/review e
2. Project approach and technical understanding	10	10	10	10
Comments				
3. Completeness and implementability of project	8	10	10	7
Comments	Subcontractors good experience but BSK itself seemed sh		Both B&C and KJ appear to have excellent experience with stakeholder research and data compilation projects and	Understanding of project and relevant regional experienc
4. Consultant proposes to complete on schedule	10	9	10	10
Comments				
5. Experience and qualifications of the assigned individuals in preparing similar studies	8	10	10	9
Comments				
6. Experience and qualifications of the firm in	9	10	10	9
a. GIS Development	10	10	10	9
b. Stakeholder projects	8	10	10	9
c. Water quality Regulation	8	10	10	9
d. BUOS Requirements	10	10	10	10
e. Data Acquisition/Analysis	9	10	10	8
f. Regional/basin planning	8	10	10	9
g. Salts and nutrients	9	10	10	9
Comments				
7. Project management qualifications firm/staff	9	9.5	9.5	8.5
a. Stakeholder Committee Coordination	9	10	10	9
b. Demonstrated completion on schedule	9	9	9	8
c. Cost and schedule	9	9	9	9
d. Coordination and reporting	9	10	10	8
Comments				
Total	63	67.5	69.5	61.5
Average	9	9.642857143	9.928571429	8.785714286
Cost Criteria				
8. Clarity/completeness of cost breakdown explanation	10	9	10	10
Comments				
9. Appropriateness of proposed fee structure and anticipated value and quality of services received	8	10	10	8
Comments				
10. Total Cost vs value of products and services	8	10	9	8
Comments	BSK has good supporting GIS/Water Quality subs, but not I have worked with B&C, and find them to be cost effecti		We have worked with KJ on engineering other than wate	This firm seems to have very good relevant experience in
Total	26	29	29	26
Average	8.666666667	9.666666667	9.666666667	8.666666667

Total 89

96.5

98.5

87.5

CVSC Proposal Review Worksheet

REVIEWER: WESTCOT

Rate each Technical and Cost Area OR Subarea on a scale of 1-10 in the Blue spaces Provide Comments in the Space below ranking the Ranking in the Peach Spaces

	1	2	3	4
Prime	BSK Proposal	Brown and Caldwell	Kennedy Jenks	Michael L. Johnson
Technical/Scope Criteria				
1. Responsiveness to the RFP	8	2	10	7
Comments	Everything seem to be in Order but the response seem to be just a repeat of what was in the RFP	Brown and Caldwell did not prepare a budget breakdown by task as requested	The entire package was easy to read and presented their approach and qualification in a clear and concise manner	The cover letter strongly suggests that they will concentrate on Tasks 1 and 2 and not on Task 3. In addition, the budget seems to have some type of math errors that I can not figure out. They also did not discuss the permit review process at all
2. Project approach and technical understanding	6	7	9	6
Comments	Their understanding of the approach shows in the budget where the majority of work will be with the engineering staff and only 12% with the GIS development group. The proposal spends considerable time discussing the various GIS layers that will be developed and data that will be inputted but little of the budget is for GIS Staff. They also severely limit themselves on the literature review and propose to only look at 20 articles only and no staff background assigned to it. Their cover letter said almost nothing	Seemed logical but not as strong as the Kennedy-Jenks group. This was shown in the budget where almost 50% of the resources went to engineering and with similar to the GIS and only 2% to the criteria evaluation. In addition, the proposal is to use Marshack (2003) for water quality objectives and it is not an adopted objective. In task #3, the proposal did not focus on salt and NO3 but a number of constituents	Seems to have a good grasp of the project and the project needs	The reason for my rating is that their understanding of development of the basis for water quality criteria is not as strong as the other proposals. For example they place heavy emphasis on the 303(d) list which is not a document to describe beneficial uses, water quality objectives or water quality criteria.
3. Completeness and implementability of project	6	7	9	6
Comments	Very confusing submittal and hard to read and to understand the role of each participant		Good project scoping and team development	I just don't get the idea they know the involvement needed for this project.
4. Consultant proposes to complete on schedule	9	9	10	10
Comments	Their schedule shows completion on schedule	Their schedule shows completion on schedule	Their schedule shows completion on schedule	Their schedule shows completion on schedule
5. Experience and qualifications of the assigned individuals in preparing similar studies	6	6	9	7
Comments	The role of each project team member is poorly defined as most of the work is done by non-GIS staff. The BSK Firm shows little experience in developing and implementing such a project.	Project Team seems strongly engineering orientated	Good strong project staff and the roles of each were well defined	Their staff show strong experience in data gathering, data management, monitoring program development and data interpretation but little direct experience with beneficial use definition and development. Shows strong expertise in non-point source monitoring.
6. Experience and qualifications of the firm in	7	8.8	9.8	8
a. GIS Development	4	7	9	8
b. Stakeholder projects	7	10	10	10
c. Water quality Regulation	7	9	10	7
d. BUOS Requirements	7	9	10	7
e. Data Acquisition/Analysis	10	10	10	9
f. Regional/basin planning	7	9	10	7
g. Salts and nutrients	7	9	10	9
Comments	This group have done few other works that could be related to this activity	This group tried to relate this project to other functions they have carried out in public policy implementation and these are not the same.	Seems to have a good grasp of the project and the project needs but needs to be questioned on whether the AIMS Platform is a public domain.	This group works closely with the agricultural coalitions so they have experience working with large and diverse groups. Their direct work on the monitoring programs is strong but these do not deal with beneficial use designation and criteria development.
7. Project management qualifications firm/staff	7.8	8.8	9.3	7.5
a. Stakeholder Committee Coordination	6	10	10	10
b. Demonstrated completion on schedule	10	10	10	10
c. Cost and schedule	6	6	8	3
d. Coordination and reporting	9	9	9	7
Comments	The proposal did not show the role this group had taken with working with large diverse groups	Brown and Caldwell's strength is here in that they have played the facilitator for a number of large public policy groups but not directly where they have to report their work to a large diverse group	Appear to have a good grasp of the work needed to coordinate with a diverse group as they have done it with a number of clients in developing manuals of good practice	This group works closely with the agricultural coalitions so they have experience working with large and diverse groups. It is not demonstrated whether their direct work on the monitoring programs has been done on time and is complete when done.
Total	49.8	48.6	66.1	51.5
Average	7.1	6.9	9.4	7.4
Cost Criteria				
8. Clarity/completeness of cost breakdown explanation	8	6	8	9
Comments	What was presented showed a strong emphasis on engineering and hydrology and not on GIS database development and display. This was subcontracted but with little time involved.	Did not prepare a cost breakdown by task. Fee proposal shows too much emphasis on non-GIS staff	Emphasis on staffing was on the appropriate people with the appropriate expertise but needs to be questioned on the projected extra cost to do more than 25 permit reviews	This group had staff with the appropriate expertise
9. Appropriateness of proposed fee structure and anticipated value and quality of services received	9	9	9	6
Comments			Someone needs to review the proposed changes to the standard contract language.	The budget seems to have some type of math errors that I can not figure out
10. Total Cost vs value of products and services	5	7	9	8
Comments	The proposal has many staff who are just out of school or have little experience in doing GIS work other than the Fresno State Groups and they receive little of the budget			
Total	22	22	26	23
Average	7.3	7.3	8.7	7.7

Total 71.8 70.6 92.1 74.5